

**Focus on Evangelism
Conference
2019**

**ADDICT
ED TO MI
NISTRY**

Workbook

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Lesson 1

The Purpose of --- ***Soul-winning***

- Some Reasons We Have Organized Soul-winning
- Biblical Examples of Organized Soul-winning

SOME REASONS WE HAVE REGULAR, “ORGANIZED” SOUL-WINNING:

Organized = “P _____,
P _____, P _____, and
P _____”

#1 Motivation

It is a good motivator to know that you will have brothers and sisters in Christ going out soul-winning together. It is always a great time of _____ and camaraderie that you don't want to miss. It is said there is power in numbers, and certainly it helps to have as big of a _____ as you can meeting together at the same times every week.

#2 Accountability

It helps to know that people are counting on you; they know whether you will be there or not, and their work will be _____ if you don't show up.

#3 Effectiveness

It is much more effective overall to have a regular, well-organized soul-winning time scheduled. The more people attend and the longer they keep coming, the more effective (and _____) they will become.

BIBLICAL EXAMPLES

OF ORGANIZED SOUL-WINNING:

#1 Jesus sent out the _____ disciples (Mark 6:7-12)

#2 Jesus sent out the _____ disciples (Luke 10:1-12)

#3 The disciples on _____ (Acts 2:1-14)

#4 Philip and the _____ church
(Acts 8:4-13, 11:19-21)

#5 Paul and company to the _____
(Acts 13:42-49)

Notice that evangelism efforts don't always look exactly the same. Sometimes we go door-to-door and in every house; sometimes we approach people walking down the sidewalk or sitting in their car; sometimes we might have opportunity to preach to a group of people. Our goal at Lola Baptist Temple is to knock every door, but we also want to be prepared for other opportunities while we are soul-winning.

Lesson 2

for Soul-winning

- 4 Good Motivations for Soul-winning
- Soul-winning to be “Seen of Men?”

4 Good Motivations for Soul-winning

1. The Lord said to do it, and we _____ the Lord!

“And he said unto them, Go ye into all the world, and preach the gospel to every creature.”

—Mark 16:15

“For God is not unrighteous to forget your work and labour of love, which ye have shewed toward his name, in that ye have ministered to the saints, and do minister.”

—Hebrews 6:10

2. We receive _____ for our labor!

3. Our _____ expects us (and needs us) to do it!

4. We don't want people to go to _____!

“And of some have compassion, making a difference: And others save with fear, pulling *them* out of the fire; hating even the garment spotted by the flesh.

—Jude 1:22-23

Soul-Winning to Be “Seen of Men?”

Can we _____ our rewards?

- There is definitely a point at which we can lose our rewards when our motivation for doing something spiritual is _____ to be seen of men. (Matthew 6:1-6, 16-18)
- That doesn't mean every time a person sees us do something for the Lord we lose rewards.

Is there an appropriate time to be seen of men?

- Definitely! Jesus says to let others “ _____ your good works” (Matthew 5:16)
- When other people see your efforts, it encourages them to work harder.
- Knowing others will see your works will encourage you to work harder.

Are there any biblical examples of soul-winning with some motivation of being seen by men?

- Paul uses his own works as an _____ by which others can follow. (Philippians 4:9)
- Paul and his team knew that they would be returning to their home church and giving a _____ after each missionary journey. (Acts 14:26-27)

Lesson 3

What Soul-winning Is Not

- Soul-winning Turned on Its Head
- 3 Things Soul-winning Is Not

SOUL-WINNING TURNED ON ITS HEAD

RIGHT SIDE UP

Present the Gospel

Invite to church

Leave tract

Leave tract

Invite to church

Present the Gospel

UPSIDE DOWN

3 Things Soul-winning Is Not:

1

Soul-winning is not _____ people to church.

2

Soul-winning is not _____.

3

Soul-winning is not _____ distribution.

Soul-winning is looking someone in the eye and _____ him about the matter of his eternal soul in hopes of sharing the Gospel with him and _____ him to Christ.

Lesson 4

Getting Started (Rules and Tips)

- Be a Silent Partner
- Make a Verse Map in Your Bible
- Pray! Pray! Pray!

Be a partner

- This is probably the best _____ step!
- This is a much needed _____ on the team!
- This a great way to learn and get more _____ soul-winning.
- Many times you will end up wanting to start doing some talking; but if you don't, that is okay!

Rules to follow:

- You need to stay _____ unless the talker needs help.
- Let the talker be in control of the door. Only correct or give advice afterwards, unless it is _____ or _____.
- Your job is to silently pray, _____, and help minimize distractions.

MAKE A _____

IN YOUR BIBLE

- Map out only the main verses you need in a presentation (the “_____ Road” for example).
- Have additional verses listed _____ that you may need to reference during a presentation if a person needs more support for one of your points...

...for example:

- Verses about everyone being a _____
- Verses about the _____
- Verses about _____
- Verses about eternal _____
- Verses about “_____ alone”

Note: Don't allow yourself to get too distracted with non-essentials. Stay on the main presentation as much as possible!

Pray, Pray, Pray!

**Never underestimate the power of the Holy Spirit
through prayer!**

**"Brethren, _____
_____."** (1Thessalonians 5:25)

**"Finally, brethren, _____
_____ that the word of the Lord
may have *free course*, and be glorified, even as *it is*
with you:"**
(2 Thessalonians 3:1)

-Pray regularly in private for laborers (**Matthew 9:37-38**) and
for the soul-winning efforts of your church.

-Pray as a _____ before going out soul-winning.

-Pray as a _____ partner while your soul-winning
partner is presenting the Gospel.

B.O.L.D. = Boldness, Opportunities, Laborers, and Distractions

Lesson 5

At-The-Door _____

- The _____
Guests

The Uninvited Guests

Who are these guys?

They'd better not walk through my grass!

What are they going to try to sell me?



Remember, their guard is probably up!

- How do you feel around _____?
- We can say we aren't _____, but that is not how they typically see it.
- Sometimes _____ are even less favorably received.
- As a Baptist, how do you feel when a Jehovah's Witness comes to your door?

But it is still our job; so here are some tips that might help:

- Approach the door as if they are _____ you because they very well might be. Nowadays many doors even have cameras.
- Make sure you use a friendly _____ . _____ knock; _____ ring the doorbell.
- Make sure to clearly state the name of your church. Emphasize "_____."
- Only go as far as they will let you. Hand them _____, invite, present...

Lesson 6

Introducing, Inviting, and Interrogating

- Introducing
- Inviting
- Interrogating

INTRODUCIN

Sample:

(Holding out tract) **“Hi, I’m _____ from Iola Baptist Temple, and this is Bro. _____.”** *(Ideally, he will give his name here and maybe even shake your hand; but since you handed him a tract, he is naturally examining it.)* **“We are in the neighborhood letting everyone know about our church.”**

- At this point, if the person is willing to talk, he will probably ask something about the church. (Where is it located? Did you say it was a Baptist church? My grandpa was a Baptist preacher...)
- Know the _____ of the church building in relationship to where you are, and have a few things ready to say about the church.
- If he is friendly but not interested in talking, he will probably thank you for the invite and try to end the conversation.

Try to be _____:

- Be a good _____! (Example: You don’t want to ask questions he has already answered.)
- Watch for _____ language.
- Obviously our goal is to give the Gospel, but it will no doubt be much better received if we have taken a few minutes to get to know him. (But don’t get caught up in long, pointless conversations.)

Inviting

For the sake of _____ the body, we don't necessarily want everyone in our church services the way they are.
(1 Corinthians 5:9-13)

⇒ While soul-winning, handing out invitations is sort of just an _____.

⇒ Most people won't read the tract and won't ever come to church simply because they received it, but there are some good reasons to make sure they get it anyway:

- It has our _____ information in case they decide they want to talk to us on another day.
- It has the Gospel plus our web address which has a _____ of the Gospel presentation.
- It has our location and times of services in case they do decide they want to visit.

⇒ Also, inviting them to church easily and naturally leads to this question: "Do you _____ church anywhere?"
With this question, we can begin to determine their beliefs.

INTERROGATING

Remember we are _____ guests! It can come across as quite _____ to put someone on trial and bombard them with questions. So we must ask him _____, but they are important questions!

Do you go to church anywhere?

This was the question we led up to with the _____. We want to find out what his background is so we can understand his beliefs.

Are you sure you would go to Heaven if you died?

It is surprising how many people have never sufficiently thought this question through! Obviously this is an _____ question!

What do you believe someone has to do to be saved?

This will typically lead to an incorrect answer which will begin the confrontation process. We want him to consider what the _____ says!

Is there anything someone could do to lose his salvation?

This question tends to prove if someone _____ believes the Gospel or not.

Lesson 7

Presenting the Plan (Delivery)

- As Easy as ABC
- Be Thorough!

As Easy as ABC

#1 Admit

Admit you are a _____ in need of a
_____.

Romans 3:23, Revelation 21:8, James 2:10, Romans 6:23a

#2 Believe

Believe that Jesus is your only hope for _____.

Romans 5:8, 1 Corinthians 15:3-4, Ephesians 2:8-9, Romans 6:23b

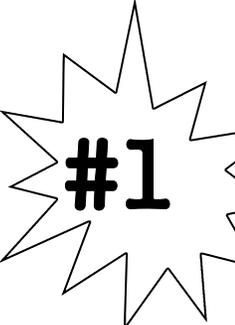
#3 Call

Confess with your mouth the Lord Jesus / Call on Jesus to
_____ you.

John 1:12, Romans 10:9-10, 13

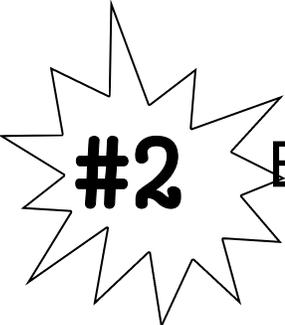
Once someone understands the Gospel (the _____ gift of salvation through Jesus Christ), choosing to put his _____ in the Gospel alone for his salvation is easy! Our job is to make sure he understands the Gospel and to give him an opportunity to make that choice to believe it!

Be Thorough!



#1

Be thorough on the _____
of sin.



#2

Be thorough on the _____.



#3

Be thorough on _____
_____.



#4

Be thorough on the fact that it is
_____, not a
magical prayer.

Lesson 8

Call to Action

- Making Sure They Understand
- The Goal of Fishing

Making Sure They Understand

After presenting the Gospel plan, we want to take a minute to confirm that they understand. Here are some thoughts that might help:

1. Ask questions. For example:

-“So, now what do you think a person has to do...”

-“How long do we have that gift?”

-“What if somebody...”

2. Don't _____ them, but don't _____ them the answer either.

**3. If they don't answer correctly, be _____!
Try reviewing the point briefly and then ask again.**

4. If you aren't getting through, it is okay to end the conversation.

-They might not really be interested and aren't listening.

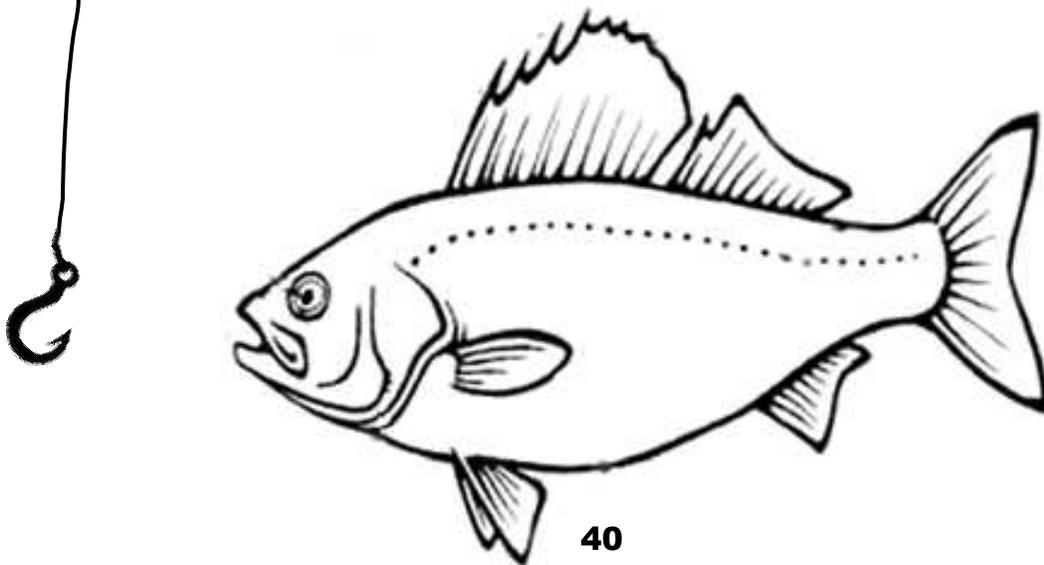
-Your personalities just might not click. (Before leaving, you could try asking your _____ partner if there is anything he wants to add.)

5. Remember that you have planted a seed that someone else might need to water some day.

The Goal of Fishing

“And he saith unto them, Follow me, and I will make you
_____ of men.” –Matthew 4:19

- We can use the right _____, we can present it properly, we can even find a hungry fish; but if we don't set that hook and bring it in the boat, we haven't _____ the fish!
- That being said, we also realize that we haven't actually failed as soul-winners if we don't physically see someone get saved.
- They are the Lord's _____.
- If we have been thorough, and we have made sure they understand the Gospel, there is no reason not to give them the opportunity to call on the Lord right then and there!
- I like to use the term “_____ and _____” the Gospel. We don't know their hearts, but we do want to do what we can to make sure they are receiving the Gospel. (**James 2:19**)



Lesson 9

Getting Information for Follow-up

- Follow-up Packets
- Follow-up Visit(s)

FOLLOW-UP PACKET

What is inside:

- A letter from the _____
- Our invitation/_____ tract
- Pamphlet on _____
- Pamphlet on the importance of _____
- Link to online videos (salvation, baptism, church)
- A coupon for a free _____

Matthew 28:19-20

**Go ye therefore, and teach all nations, _____
them in the name of the Father, and of the Son, and of the
Holy Ghost: _____ them to observe all
things whatsoever I have commanded you: and, lo, I am
with you always, even unto the end of the world. Amen.**

Our goal is to send these packets out every

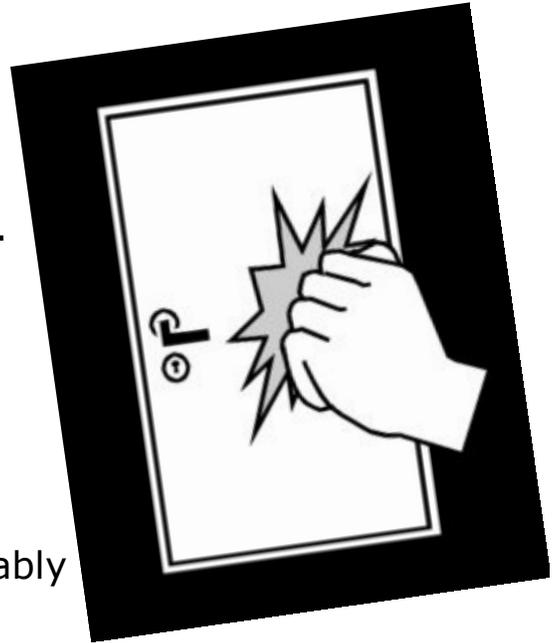
_____.

Follow Up Visit(s)

Our plan is that everyone that gets saved receives a _____ in the mail, and a personal _____.

After that, we feel like it is up to that individual to get to _____.

When he does visit the church, we will probably want to make a follow-up visit.



Plus, if we have a _____ at church, we may add these contacts to the list for mailing reminders.

Other than that, we want to keep praying for them and keep looking for them to show up, but we don't want to waste all of our _____ - _____ time on follow-up visitation.

We want to go out and keep winning more souls!!!

ANSWERS

- Page 5** organized
- Page 7** planned, prepared, promoted, purposeful, fellowship, team, affected, successful
- Page 8** twelve, seventy, Pentecost, scattered, Gentiles
- Page 9** motivation
- Page 11** love, rewards, church, Hell
- Page 12** lose, only, see, example, report
- Page 16** inviting, debating or arguing, literature, confronting, winning
- Page 19** silent, first, position, comfortable, silent, necessary, solicited, assist
- Page 20** verse, map, Romans, separately, sinner, Trinity, Hell, security, faith
- Page 21** pray, for, us, pray, for, us, group, silent
- Page 23** Etiquette, Uninvited
- Page 25** salesmen, solicitors, proselytizers, watching, knock, friends, salesmen, Baptist, tract
- Page 29** location, observant, listener, body
- Page 30** protecting, ice, breaker, contact, video, attend
- Page 31** uninvited, offensive, politely, invitation, essential, Bible, truly
- Page 35** sinner, Savior, salvation, free, faith
- Page 36** penalty, Gospel, eternal, security, believing
- Page 39** trick, give, patient, silent
- Page 40** fishers, bait, caught, fish, believe, receive
- Page 43** Pastor, Gospel, baptism, church, Bible, baptizing, teaching, month
- Page 44** packet, visit, church, special, day, soul, winning